

Zachary S. Klinkovsky
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Objective

A challenging and rewarding position as a Sales Manager, Project Manager, and Operations Manager.

Summary of Achievements

- Coordinated complete project management for commercial and residential construction.
- Created and initiated all documents and procedures for successful roofing company.
- Developed five year business plan and facilitated steady growth.
- Strong background in sales, purchasing, scheduling, and staff development.

Experience

Northern California Roofing Co., Vacaville, CA

Sales Manager, 2010 - Present

Managed Sacramento sales group of 1.8 million dollars. Supervised and motivated a team of three sales consultants, including day to day scheduling . Worked directly with residential and commercial customers from initial contact to completed service. Responsible for all aspects of the roofing sales.

Northern California Roofing Co., Vacaville, CA

Vice President of Operations, 2005 - 2010

Managed complete operations of a 4-6 million dollar roofing company. Supervised and motivated a team of five sales consultants, six office employees, and twenty-five field workers. Worked directly with residential and commercial customers from initial contact to completed service as well as responsible for all subcontractor supervision. Responsible for all aspects of the roofing business.

Ewing Irrigation, Vacaville, CA

Inside Sales, 2002 - 2005

Handled all on site sales to contractors and national accounts for 1.2 million dollar Vacaville location. Supervised all receiving and shipping of product nationwide. Directly responsible for inventory stock levels.

Education

St. Peter Chanel High School, Bedford, OH

Diploma, Suma Cum Laude